

County: Kent



Market Profile & Trends Overview

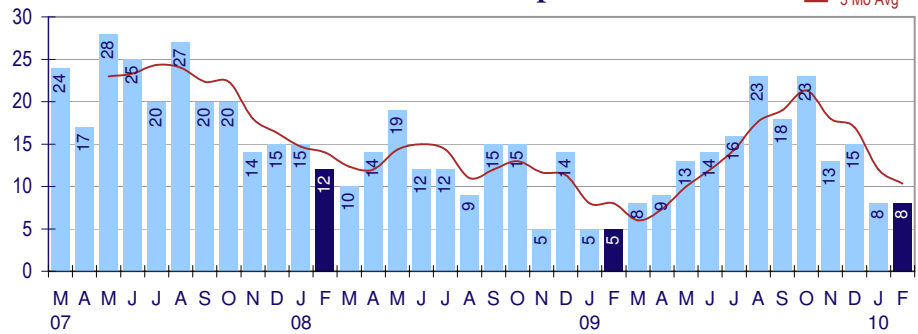
	Month	Trending versus*:				YTD	Trending versus*:	
		LM	L3M	PYM	LY		Prior YTD	Prior Year
Median List Price of all Current Listings	\$296,965	↔		↓				
Average List Price of all Current Listings	\$568,258	↓		↓				
February Median Sales Price	\$99,000	↓	↓	↓	\$161,000	↓	↓	
February Average Sales Price	\$112,175	↓	↓	↓	\$182,247	↓	↓	
Total Properties Currently for Sale (Inventory)	362	↓		↑				
February Number of Properties Sold	8	↔		↑	16	↑		
February Average Days on Market (Solds)	224	↓	↑	↓	251	↑	↑	
February Month's Supply of Inventory	45.3	↓	↑	↓	46.6	↓	↑	
February Sale Price vs List Price Ratio	78.3%	↓	↓	↓	80.0%	↓	↓	

* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year / YTD = Year-to-date

Property Sales

February Property sales were 8, up 60.0% from 5 in February of 2009 and the same as the 8 sales last month. February 2010 sales were at a mid level compared to February of 2009 and 2008. February YTD sales of 16 are running 60.0% ahead of last year's year-to-date sales of 10.

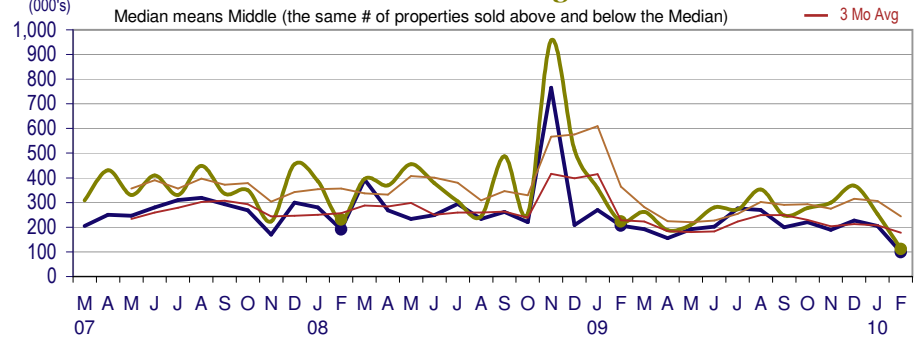
Number of Properties Sold



Prices

The Median Sales Price in February was \$99,000, down -51.9% from \$206,000 in February of 2009 and down -51.8% from \$205,500 last month. The Average Sales Price in February was \$112,175, down -49.7% from \$223,000 in February of 2009 and down -55.5% from \$252,319 last month. February 2010 ASP was at the lowest level compared to February of 2009 and 2008.

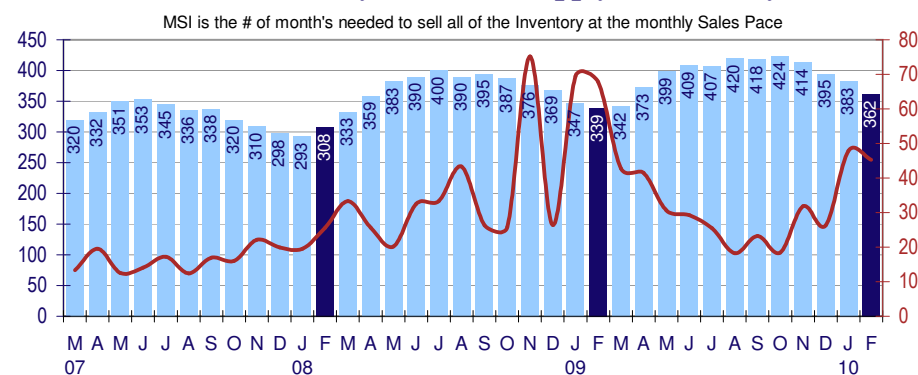
Median Sales Price and Average Sales Price



Inventory & MSI

The Total Inventory of Properties available for sale as of February was 362, down -5.5% from 383 last month and up 6.8% from 339 in February of last year. February 2010 Inventory was at its highest level compared with February of 2009 and 2008.

Total Inventory & Month's Supply of Inventory (MSI)



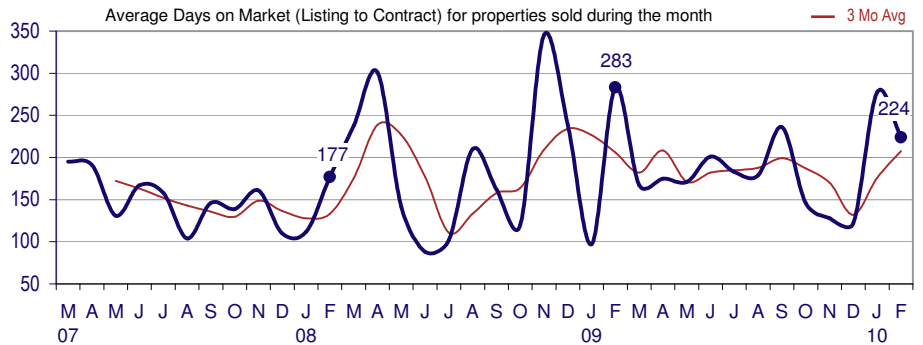
County: Kent



Market Time

The average Days On Market (DOM) shows how many days the average Property is on the market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for February was 224, down -19.1% from 277 days last month and down -20.8% from 283 days in February of last year. The February 2010 DOM was at a mid level compared with February of 2009 and 2008.

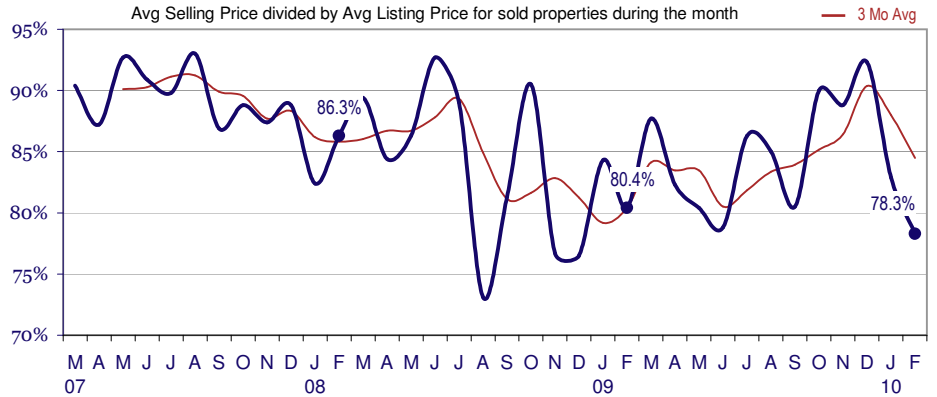
Days On Market for Sold Properties



Selling Price vs Original Listing Price

The Selling Price vs Original Listing Price reveals the average amount that Sellers are agreeing to come down from their original list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The February 2010 Selling Price vs Original List Price of 78.3% was down from 82.9% last month and down from 80.4% in February of last year.

Selling Price versus Listing Price Ratio



Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in February 2010 was 44, down -6.4% from 47 last month and up 15.8% from 38 in February of last year.

Inventory / New Listings / Sales

